



Sales Advisor (m/f/d)

We are looking for a full-time Sales Consultant in our company group.

We are primarily looking for an enthusiastic employee with a good team spirit who wishes to grow, learn and evolve within our ambitious and collaborative sales team.

More than diplomas, we are seeking profiles with strong interpersonal skills, who are eager to develop in a new, exciting and rewarding environment. We are seeking natural charisma, a true ambassador of our expertise, a hard worker whose success is measured by the recognition of your clients.

Your responsibilities:

As part of our sales team, you will be responsible for a portfolio of clients. You will carry out numerous tasks:

- Maintain regular and excellent commercial relations with our customers
- Track leads of prospects and recurrent customer in our CRM
- Targeted company acquisition
- Know-how of the sales process and good negotiation skills
- Propose commercial offers with financial impact in line with our commercial policy
- Write commercial offers in different formats and media
- Schedule appointments for sales representatives - target customers & prospects
- Sending of sales contracts and follow-up of sales appointments.
- Client portfolio management
- Upload of service contracts
- Follow-up at the end of the contract

Profile:

Education: Bac +2 in the commercial/sales sector or equivalent experience.

Professional Experience: experience in a similar field is an advantage.

- You are experienced in customer management and negotiation.
- You are a good listener and are able to take initiatives.

- You like to work in a team and are flexible.
- You like new technologies and challenges.
- You have a high degree of commitment and are dedicated.
- You are available immediately

Language requirements:

Fluent in French, English and German. Knowledge of Luxembourgish is a plus.

Benefits:

- Permanent full-time position.
- Company car with fuel card
- An open and family-like culture, respect and team spirit unites us all.
- Fast decision-making processes
- Allowance for / discounted private supplementary health insurance

About the company

Streff Data Protection Services is a family-run moving, storage, archiving and data destruction company based in Windhof, Luxembourg. With over 100 employees and over 15 nationalities, we support private and corporate customers throughout the Grand Duchy of Luxembourg and the border regions of Germany, France and Belgium in their logistical projects from our three business sites. As part of worldwide relocation networks, we offer the full relocation service spectrum and are co-founders of a last-mile delivery network.

Your application:

Does this job posting sound exciting? Then apply now! Please send us your complete application documents, including CV, letter of motivation and references, to jobs@streff.lu. If you have any further questions, please do not hesitate to contact us.

We are looking forward to your application!